Matthew's Testimonies
Genuine expressions of gratitude



#### **Dear Community Friends:**

As CEO of Matthew 25, my job comes with an amazing perk – every day I see the impact that Matthew 25 has on the lives of patients and volunteers alike. The mail always brings cards and letters from grateful patients – both past and present. Whenever I'm here, I can count on at least one volunteer telling me what the clinic means to them, and how they are inspired by the time they spend here.

The 2012 Annual Report is a perfect opportunity to give you just a glimpse of what I see on a daily basis. You'll hear two patients, and two physician volunteers tell you how Matthew 25 has impacted their lives in their own words.

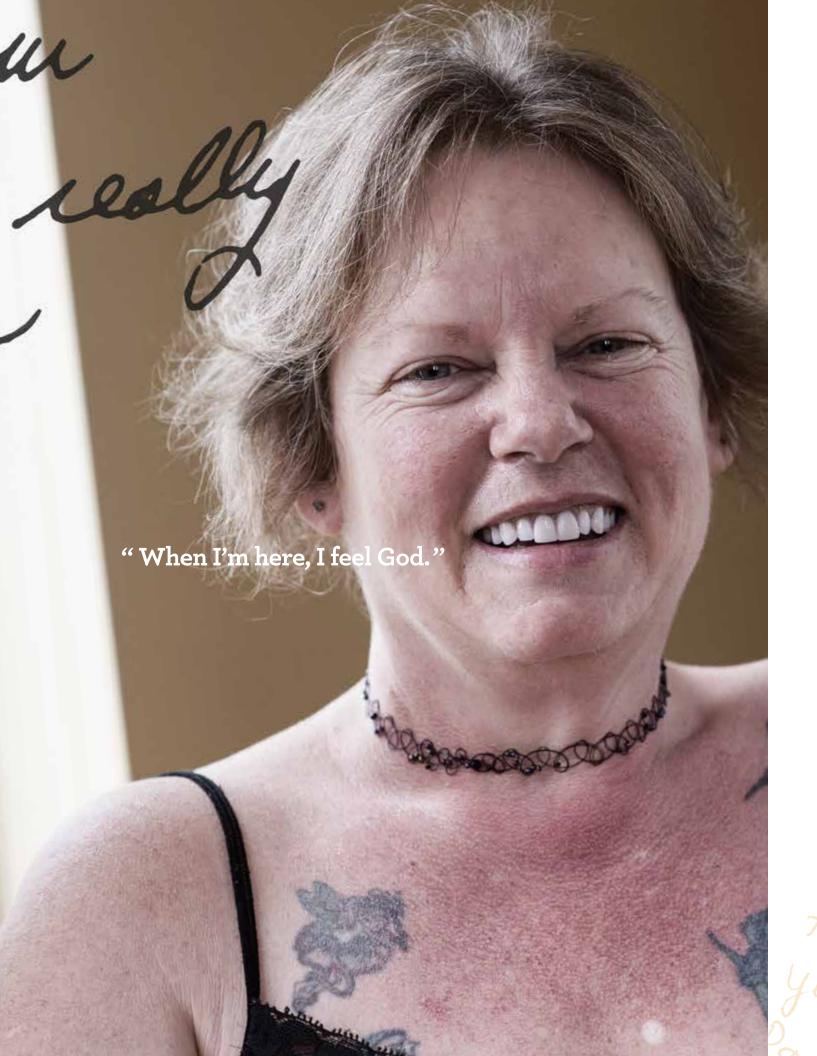
2012 was a great year for Matthew 25. With the help and support of more than 500 professional and lay volunteers, we achieved an 8% increase in the number of patient visits compared to the same time period last year.

Response to health care reform is complicated, and has engaged us in many dialogues, both internally and with key stakeholders. While the anticipated expansion of Medicaid in 2014 will provide more patients with a method of paying for care, estimates are that 6% to 7% of the population will continue to be uninsured. Even those with Medicaid will still be challenged to find timely access to primary care due to a shortage of providers.

Major "milestones" from 2102 include additions to the staff, expansion of services and improvements to the facility. Bradley Isbister, M.D. assumed the position of Medical Director for the clinic. Thanks to a partnership with HearCare, we now provide patients with refurbished hearing aides. We also teamed up with the Manchester School of Pharmacy as a site for pharmacy students. In early April we held the Second Annual Art & Soul Fundraiser with good results. Facility improvements included a new phone system to handle a higher volume of calls.

I am excited, inspired and grateful that Matthew 25 has been able to weave itself into the fabric of our community. I hope you enjoying hearing the stories from our patients and volunteers, and find them as inspiring as I do. \*\*





On paper, Elaine and her husband were doing well. As over-the-road truck drivers, they were earning a six-figure income. But in reality, the costs of fuel, insurance, permits, taxes and other fees drove their take home pay below the poverty line. On paper, they made too much money to qualify for healthcare assistance. In reality, they couldn't do without it.

Shortly after moving to Fort Wayne, a routine physical revealed that Elaine had a hereditary, life-threatening heart condition. With nowhere else to turn, Elaine came to Matthew 25. When she first walked in the door, she was skeptical. "I was scared, I was apprehensive," remembers Elaine. "I didn't think I was going to get the care I needed because it was a 'clinic.""

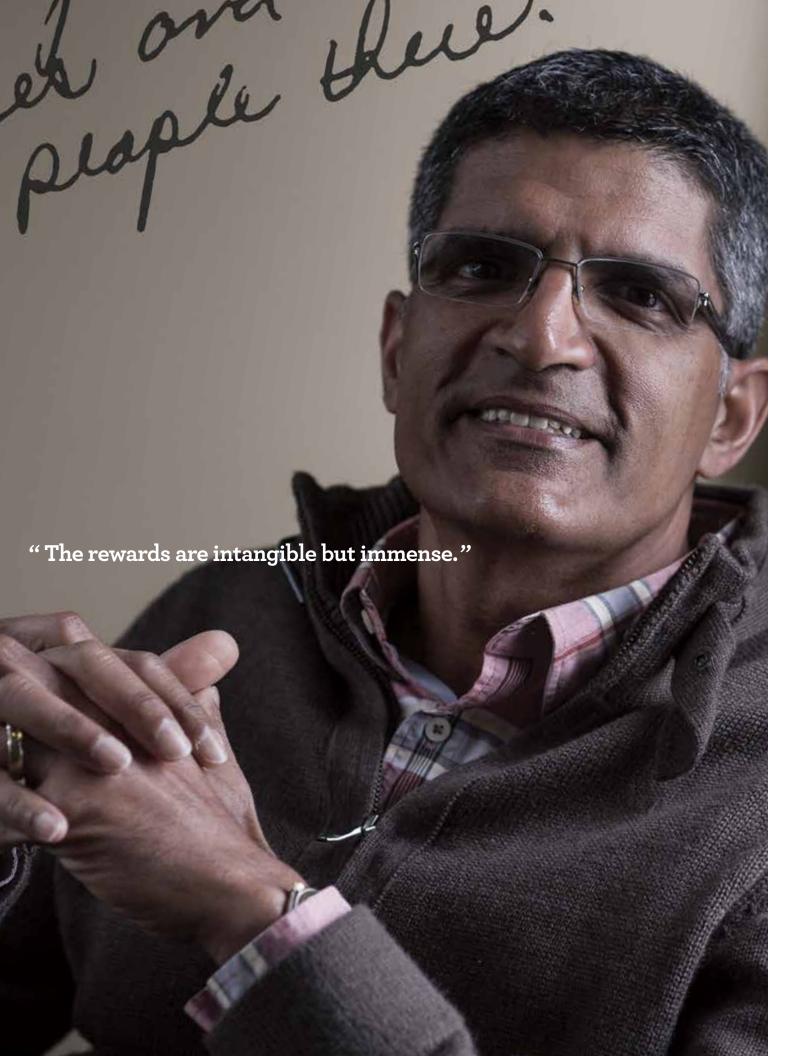
Today, Elaine is one of Matthew 25's most outspoken representatives. "They saved my life that day," she remembers. "And that was just the first time they saved me." The physicians and volunteers have helped Elaine overcome her heart condition, depression – and even a serious reaction to a prescription medication. She praises Matthew 25 for their attentive, personal care, "The fact that I can come to a doctor and not be a number is the greatest part of all."

Elaine has received more than just medical care from the staff at Matthew 25. When one of the volunteer physicians read in the newspaper that Elaine's mother had passed away, she and several other members of the staff took time away from their practices to attend the funeral.

Ask Elaine and she'll tell you that Matthew 25 is the embodiment of Christ's love. "They emulate Christ at every turn -

when I'm here, I feel God."

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For more than 20 years, Dr. Mohan Rao and his nurse Sue Lengacher have run the Ear, Nose and Throat Clinic at Matthew 25. After all these years, he is still inspired by the patients he meets. "You understand the difficult lives people live, and the humility it takes to ask for help," says Dr. Rao. "We all need to reach that state of humility."

The patients Dr. Rao sees are the "working poor," people who sometimes work multiple jobs to make ends meet, but don't qualify for Medicaid or other assistance.

Without Matthew 25, these people would have to go without healthcare of any kind, putting their daily health and even their lives at risk. This can put an incredible strain on the community's resources. Dr. Rao points out that "simple situations can turn into emergency situations for a lack of care." Matthew 25

provides the treatment, education and preventive care that not

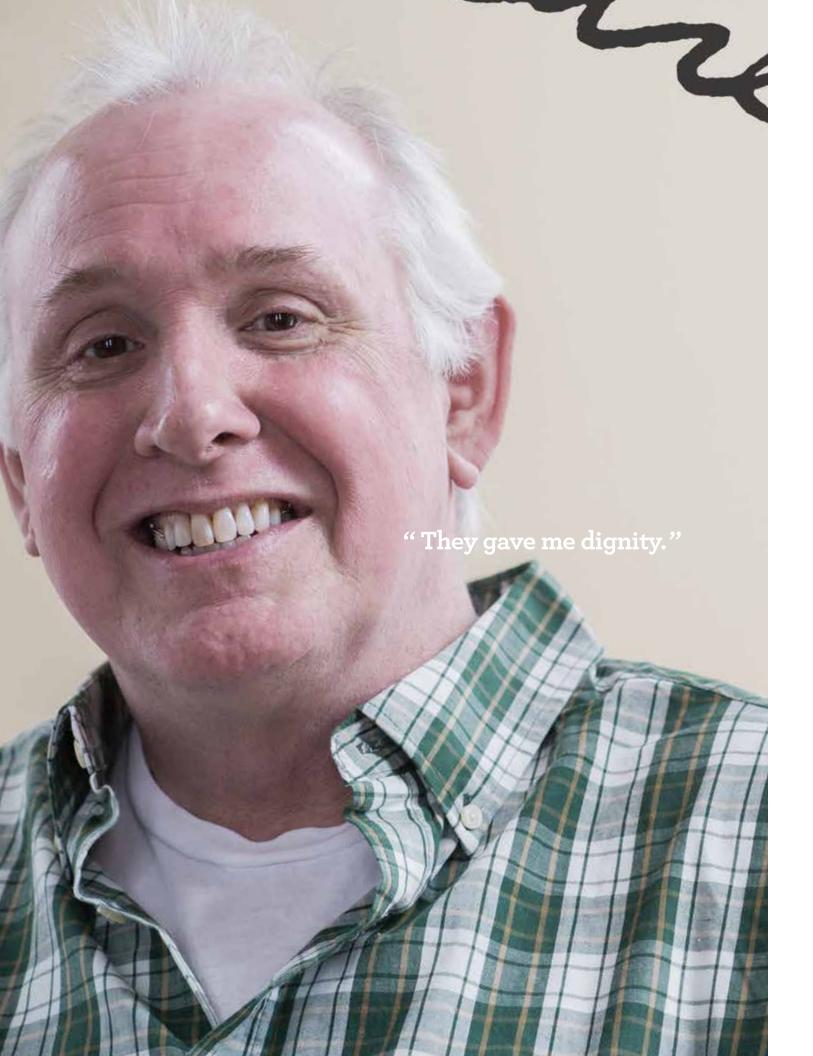
only restores a patient's health, but helps them maintain it. This preventive approach results in a great cost savings to the community.

But for Dr. Rao, the benefits of Matthew 25 are far more than monetary. "The rewards are intangible, but immense," he says. "You know you're providing a service that may change the trajectory of someone's life." He uses the children who have tonsils removed, or tubes put in as an example.

> "Once they feel better, and stay better they don't miss as much school, they can hear - they do far better than their peers who don't get the same issues treated."

With benefits like that, the decision to volunteer is easy for Dr. Rao. "It's a no-brainer," he laughs. "As a medical professional, you should volunteer – and if you can't volunteer than you should give. You will see direct and indirect benefits in your own community."

Exchange; and you were



Jay can sum up his life before Matthew 25 in one word, "Desperation." Now he looks back on it and laughs, "I had no source of income, no insurance – and no teeth in my head." Jay had worked at a local foundry for more than 20 years. He made a good living, and enjoyed the benefits of health and dental insurance. When the economy took a turn for the worse, Jay's life did too.

He immediately tried to replace his income, but as a 53-year-old, he was having a hard time competing with younger, less expensive labor. At this time, he also lost a front tooth, leaving just the root. "That October, I had no income whatsoever, I was a heart patient, I couldn't get work anywhere," he remembers. "And everywhere I went, no matter how well I presented myself I had a smile that looked like a mountain cave."

By restoring Jay's smile, Matthew 25 also restored his life. He went from washing dishes for a pizza restaurant, to a higher paying job at a local hardware store. Jay also used his rediscovered confidence to give back to the community. He resumed his long-time job as a volunteer announcer at local BMX parks. "Matthew 25 let me be who I can be," says Jay. "It's made all the difference in the world because I can get out there and do what I do – they gave me my dignity."

Jay's experience has totally transformed his view of Matthew 25. "When I first walked in, I thought, "Well, these people are homeless and

this is where they come too," he remembers. "Then I realized that these were guys just like me-worked hard their whole lives and now are in a spot and need a little help."

According to Jay, Matthew
25 is vital to the community.
"There's a lot of people out there
trying to do the right thing to get
by, but just need a little help," he
says. "Matthew 25 fills a big need
in the community by catching the
guys who fall through the cracks.
They gave me something
to get up in the morning and go do."

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"When you don't have money, you don't go to the dentist – until you have pain." According to Dr. Mary Ellen Argus, a volunteer dentist at Matthew 25, that's how most patients discover the health and dental clinic. "Sometimes their lives are in such chaos that their teeth just aren't that important."

These are the people that Dr. Argus is called to serve. Every week, she takes time away from her bustling private practice to treat dental patients at Matthew 25. From extractions and root canals, to cleanings and routine exams, Dr. Argus brings dental care to people who would not receive it any other way. "The people who rely on Matthew 25 are the 'working poor," Dr. Argus explains. "They're working, they just don't have the skills,

or the education, or the job set to get the benefits and get those better jobs." So why would a successful dentist with a thriving practice take time to practice for free? "I did think about volunteering at the soup kitchen, but I have a skill that I should be using," says Dr. Argus. "Not everyone can fix a tooth or take a tooth out, so I'm doing what I can, while I can." It's also all about the community. "I know that some professionals are getting on airplanes and going to Honduras or Tanzania, and that's good," she says. "But I feel there's a need right here in our community that can be filled on a regular basis."

Dr. Argus openly admits that spending time at the clinic with fellow dental colleagues has helped

her improve professionally, but that's not the only thing volunteering at Matthew 25 has given her. "I always get more out of it than I give.

I think as a professional community, we should do this - I think everyone should."

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7987



115 Number of patients who visit daily (average)

7,987 Number of medications supplied to patients through Patient Assistance

\$5,310,072 Retail cost of medication received through patient assistance programs.

\$74.69 Cost per patient visit including medications

28,079 Total number of patient visits for the 2012 fiscal year

27,540.4 Hours worked by Matthew 25 volunteers

\$162,434 Funds raised at Art & Soul fundraising event

\$26,400 Funds raised at the Walk Run for Health fundraising event





# Pledge-a-Patient

A New Way to Get Involved with Matthew 25.

You can help Matthew 25 bring high quality health, dental and vision care to low-income, uninsured residents of Allen County. For a modest gift of \$75, you will pay the expenses of one patient for a full visit and treatment.

We're open 260 days a year, and see an average of 115 patients each day. That's thousands of lives changed for the better. Lives of fathers and mothers. Brothers and sisters. Friends and neighbors. Thousands of opportunities to weave yourself into the fabric of the community we call "home."

115/day



7,390

# Financials at a Glance



			\$248,943 general donations
			\$341,500 hospitals & php
	Revenue		\$942,685 foundations
General donations	\$248,943		
Hospitals & PHP	\$341,500		4
Foundations	\$942,685		\$440,530 fundraisers
Fundraisers	\$440,530	CONTRACTOR	
Other	\$106,003		
Total revenue	\$2,079,661		\$106,003 other

	Expenses		\$164,458 general administration
General administration	\$164,458		
Medications	\$305,134	William Co.	
Personnel	\$1,432,984		¢205127
Occupancy	\$77,400		\$305,134 medications
edical, dental & vision supplies	\$117,390	E .	
Total expenses	\$2,097,366		\$1,432,984 personnel
			\$77,400 occupancy
			\$117,390 medical, dental & vision supplies



### 2012 Administrative Staff

CEO

Nancy Schenkel

Dental Director
Valerie Lake, DDS

Medical Director
Bradley Isbister, MD

Development Director

Ermina Mustedanagic

Volunteer Coordinator

Samantha Bohnstedt

## 2012 Board of Directors

#### Chair

Thomas Gutwein, MD Physician, Parkview Hospital/ Clinic Voluntee:

> Dennis Becker Attorney, Barnes & Thomberg

Thomas Blake, DDS Dentist & Clinic Volunteer

> Mark Dixon Ecolab

Mark Franke Indiana University - Purdue University, Fort Wayne

> Dan Garman Parkview Health Systems

#### Secretary

Mary Lewis Raytheon

Timothy Lynch, DDS Dentist & Clinic Volunteer

Mike Mastrangelo
Physician (retired)

Andrew O'Shaughnessy, MD Physician, IMA Nephrology / Clinic Volunteer

> Elaine Pontillo Indiana Institute of Technology

> > Cheryl Rieves St. Joseph Hospital

#### Treasurer

Wallace Wetherill Partner, BKD

Steven Schimmele, DDS Oral & Maxillofacial Surgery/ Clinic Volunteer

Wil Smith Smith & Associates Consulting, LLC

Chad Stuckey
Brand Innovation Group



#### Mission

We are inspired by the Gospel to provide free primary healthcare services to uninsured, low-income residents of Allen County.

"For I was hungry and you gave me something to eat, I was thirsty and you gave me something to drink, I was a stranger and you invited me in, I needed clothes and you clothed me, I was sick and you looked after me, I was in prison and you came to visit me...
I tell you the truth, whatever you did for one of the least of these brothers of mine, you did for me."

Matthew 25:35-37, 40 (NIV)

#### MATTHEW25ONLINE.ORG

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